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TENNESSEE REGULATORY AUTHORITY

STATE OF MISSOURI

COUNTY OF SAINT LOUIS

BEFORE ME, the undersigned authority, duly commissioned and qualified in and for the State and County aforesaid, personally came and appeared Dr. Edward L. Spitznagel, Jr., who, being by me first duly sworn deposed and said that:

He is appearing as a witness on behalf of Tennessee-American Water Company before the Tennessee Regulatory Authority, and if present before the Authority and duly sworn, his testimony would set forth in the annexed transcript consisting of 7 pages.

Dr. Edward L. Spitznagel, Jr.
Dr. Edward L. Spitznagel, Jr.

Sworn to and subscribed before me
this 7th day of September 2004.

Mary J. Withington
Notary Public

My commission expires Feb. 22, 2008

MARY J. WITHINGTON
Notary Public - State of Missouri
St. Louis County
My Commission Expires February 22, 2008

1 TESTIMONY

2 OF

3 EDWARD L. SPITZNAGEL, JR.

4
5 1. Q. Please state your name, business address, and employer.

6
7 A. My name is Edward L. Spitznagel, Jr., and my
8 business address is Campus Box 1146, One
9 Brookings Drive, St Louis, Missouri 63130. I am
10 employed by Washington University.
11

12 2. Q. What is your present position?
13

14 A. I am Professor of Mathematics in the College of
15 Arts and Sciences at Washington University. I
16 also hold a joint appointment in the Division of
17 Biostatistics of the Washington University School
18 of Medicine.
19

20 3. Q. Please review your educational background and work
21 experience.
22

23 A. I hold a Bachelor of Science, summa cum laude, in
24 mathematics, awarded in 1962 by Xavier University,
25 Cincinnati, Ohio. I hold a Master of Science
26 (1963) and Ph.D. (1965) in mathematics awarded by

1 the University of Chicago. I have served on the
2 Faculty of Arts and Sciences of Washington
3 University since 1969. I have held a joint
4 appointment in the Division of Biostatistics
5 since 1978. From 1965 to 1969 I was on the
6 faculty of Northwestern University.

7
8 Attached to my testimony is Appendix A, which
9 provides a more detailed listing of my education and
10 qualifications in the area of mathematics and statistics.

11
12 4. Q. What is the purpose of your testimony in this case?

13
14 A. I have been employed by Tennessee American Water
15 Company to make weather-normalized predictions of
16 water utilization for the period January 2005 to
17 December 2005.

18
19 5. Q. What is weather normalization?

20
21 A. From one year to the next, variations in temperature
22 and precipitation lead to changes in water consumption.
23 More water will generally be used during hotter, drier
24 periods. The regulatory question is how to reflect
25 those weather-related differences when setting rates.

1 For ratemaking purposes, revenues need to be set at as
2 "normal" a level as possible, factoring out the
3 potential or actual results of unusual weather
4 conditions. This can be accomplished by building
5 statistical models that predict water utilization from
6 meteorological data and other possible predictors. An
7 estimate of future utilization can then be made by
8 using a long-term average of meteorological data
9 (since there is no better way to forecast next year's
10 weather than as an average) and known values of the
11 other predictors.

12
13 6. Q. What are examples of these other, non-meteorological
14 predictors?

15
16 A. One is the year itself. Due to gradual introduction
17 of water-conserving plumbing fixtures and appliances,
18 use of water appears to be gradually declining over time.

19
20 Another is the month of the year. While water
21 utilization increases during the warmer, drier
22 summer months, analysis of variance shows that
23 month as a categorical variable is a powerful
24 predictor even after temperature and moisture have
25 been included in the model.

1 7. Q. What model for water utilization did you employ?

2
3 In a previous case before the Public Service Commission
4 of the Commonwealth of Kentucky (1997), I screened a
5 large number of candidate predictors by examining data
6 from sixteen different operating companies in five states,
7 Kentucky, Missouri, Ohio, Tennessee, and Virginia.
8 Tennessee American Water Company was one of these sixteen
9 companies.

10
11 I used as candidate predictors only those variables that
12 correlated consistently with utilization for most or all
13 of these operating companies.

14
15 I then fitted the surviving candidates in a multivariate
16 model to predict utilization. I found that calendar month
17 was a strong predictor even in the presence of heat and
18 moisture variables. Therefore I included month as a
19 categorical variable. With month included, I tested drought
20 severity index, temperature, and calendar year as potential
21 numeric predictors. I found that temperature was not a useful
22 predictor in the presence of the other variables, so from
23 that point onward, I did not use it.

24
25 For the months of January through April, there was no evidence
26 that moisture predicted utilization. For the months of May

1 through December, there was evidence of moisture predicting
2 utilization, being a weak predictor in the months of May, June,
3 November, and December and a strong predictor for the months
4 of July through October.

5
6 Since only a deficit of moisture should lead to increased
7 water utilization, I tested truncated versions of the Palmer
8 Drought Severity Index as predictors, finding that truncation
9 at 0 yielded a larger R-square than the non-truncated index
10 and the index truncated at all other levels.

11
12 Month was a very strong predictor, both as a main effect and
13 interacting with the truncated drought severity index. Because
14 of this, I estimated twelve separate predictive models, one
15 for each month of the year.

16
17 For the present case I used those same predictors to estimate
18 Tennessee American Water Company utilization by fitting them
19 to monthly TAWC consumption data from January 1994 through
20 December 2003. The models were estimated separately for
21 residential and commercial consumption. The coefficient
22 estimates can be found in Appendix B.

23
24 8. Q. Not all of the coefficient estimates are statistically
25 significant. Is this a problem?

1 A. No. The candidate variables were obtained as described above,
2 by examining data from 16 different water companies, selecting
3 those that correlated with utilization over most or all of
4 those companies. Once those variables were selected, the
5 resulting estimates based on them will be unbiased. If they
6 are subject to further selection based on statistical
7 signifiance, there is a chance that a small amount of bias
8 could result.

9
10 9. Q. Once you had estimated the coefficients in these monthly
11 models, how did you project utilization for January 2005
12 through December 2005?

13
14 I put the coefficients from the monthly regressions into
15 Excel spreadsheets, one for residential customers, and the
16 other for commercial customers. I calculated the mean
17 truncated Palmer Drought Severity Index for each of the
18 twelve calendar months over the 30 year period from January
19 1974 to December 2003 and inserted those values into the
20 spreadsheets.

21
22 I then projected an average daily utilization for each
23 month. Once these twelve monthly projections were computed,
24 I calculated average daily utilization for the year by taking
25 an average weighted by the number of days in each calendar
26 month, counting February as having 28 days since 2003 is not

1 a leap year.

2
3 These spreadsheets are given in Appendix C.

4
5 10. Q. What are your projections of daily utilization under
6 average weather for the two customer classes?

7
8 A. For residential customers: 155.14 gallons / customer / day
9 For commercial customers: 1023.67 gallons / customer / day

10
11 11. Q. Does this conclude your testimony?

12
13 A. Yes, it does.

Edward L. Spitznagel, Jr.

Born: Cincinnati, Ohio, September 4, 1941.

Education:

Xavier University, 1959-1962
Awarded Bachelor of Science Degree (Summa Cum Laude), 1962
University of Chicago, 1962-1965
Awarded Master of Science Degree, 1963
Awarded Ph.D. in Mathematics, 1965

Scholarships and Fellowships:

Xavier University, 1959-1962
Honorary Woodrow Wilson Fellow, 1962-1963
National Science Foundation Fellow, 1962-1965

Positions:

Assistant Professor of Mathematics
Northwestern University, 1965-1969
Associate Professor of Mathematics
Washington University, 1969-1980
Professor of Mathematics
Washington University, 1980-present
Joint appointment, Division of Biostatistics,
Washington University School of Medicine, 1978-present

Consulting Experience:

Litton Industries (USACDCEC, Fort Ord, CA)
Price Waterhouse (Advanced Auditing Methods, NY)
Mallinckrodt, Inc.
St. Louis County Juvenile Court
Monsanto Company
American Red Cross
Carbolite Corporation
Regional Justice Information Service
Harris-Stowe State College
Equal Employment Opportunity Commission
American Optometric Association
Petrolite Corporation
U.S. Army Atmospheric Sciences Laboratory (White Sands, NM)
St. Louis County Water Company
Gateway Medical Research, Inc.
MasterCard
Missouri-American Water Company
Capital City Water Company
Kentucky-American Water Company
Anheuser-Busch, Inc.
Santa Clara County Mental Health Administration (San Jose, CA)
and many law firms

Publications

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EXHIBIT1 LST

Run regressions by month Chattanooga, JAN1994-DEC2003
Residential Model, JANUARY

The REG Procedure
Model MODEL1
Dependent Variable gallons

Analysis of Variance

| Source | DF | Sum of Squares | Mean Square | F Value | Pr > F |
|-----------------|----|----------------|-------------|---------|--------|
| Model | 1 | 133 66182 | 133 66182 | 28 13 | 0 0007 |
| Error | 8 | 38 01762 | 4 75220 | | |
| Corrected Total | 9 | 171 67944 | | | |

Root MSE 2 17995 R-Square 0 7786
Dependent Mean 148 97400 Adj R-Sq 0 7509
Coeff Var 1 46331

Parameter Estimates

| Variable | DF | Parameter Estimate | Standard Error | t Value | Pr > t |
|-----------|----|--------------------|----------------|---------|---------|
| Intercept | 1 | 159 79321 | 2 15337 | 74 21 | < 0001 |
| since_90 | 1 | -1 27285 | 0 24001 | -5 30 | 0 0007 |

Run regressions by month Chattanooga, JAN1994-DEC2003
Residential Model, FEBRUARY

The REG Procedure
Model MODEL1
Dependent Variable gallons

Analysis of Variance

| Source | DF | Sum of Squares | Mean Square | F Value | Pr > F |
|-----------------|----|----------------|-------------|---------|--------|
| Model | 1 | 160 77732 | 160 77732 | 1 29 | 0 2898 |
| Error | 8 | 1000 84964 | 125 10621 | | |
| Corrected Total | 9 | 1161 62696 | | | |

Root MSE 11 18509 R-Square 0 1384
Dependent Mean 152 18200 Adj R-Sq 0 0307
Coeff Var 7 34981

Parameter Estimates

| Variable | DF | Parameter Estimate | Standard Error | t Value | Pr > t |
|-----------|----|--------------------|----------------|---------|---------|
| Intercept | 1 | 164 04800 | 11 04868 | 14 85 | < 0001 |
| since_90 | 1 | -1 39600 | 1 23144 | -1 13 | 0 2898 |

Run regressions by month Chattanooga, JAN1994-DEC2003
Residential Model, MARCH

The REG Procedure
Model MODEL1
Dependent Variable gallons

Analysis of Variance

| Source | DF | Sum of Squares | Mean Square | F Value | Pr > F |
|-----------------|----|----------------|-------------|---------|--------|
| Model | 1 | 65 62444 | 65 62444 | 0 80 | 0 3966 |
| Error | 8 | 654 50276 | 81 81284 | | |
| Corrected Total | 9 | 720 12720 | | | |

Root MSE 9 04505 R-Square 0 0911
Dependent Mean 147 30000 Adj R-Sq -0 0225
Coeff Var 6 14056

Parameter Estimates

| Variable | DF | Parameter Estimate | Standard Error | t Value | Pr > t |
|-----------|----|--------------------|----------------|---------|---------|
| Intercept | 1 | 154 88097 | 8 93474 | 17 33 | < 0001 |
| since_90 | 1 | -0 89188 | 0 99583 | -0 90 | 0 3966 |

Run regressions by month Chattanooga, JAN1994-DEC2003
Residential Model, APRIL

The REG Procedure
Model MODEL1
Dependent Variable gallons

Analysis of Variance

| Source | DF | Sum of Squares | Mean Square | F Value | Pr > F |
|-----------------|----|----------------|-------------|---------|--------|
| Model | 1 | 209 90599 | 209 90599 | 16 94 | 0 0034 |
| Error | 8 | 99 14370 | 12 39296 | | |
| Corrected Total | 9 | 309 04969 | | | |

Root MSE 3 52036 R-Square 0 6792
Dependent Mean 146 91100 Adj R-Sq 0 6391
Coeff Var 2 39626

Parameter Estimates

| Variable | DF | Parameter Estimate | Standard Error | t Value | Pr > t |
|-----------|----|--------------------|----------------|---------|---------|
| Intercept | 1 | 160 46927 | 3 47743 | 46 15 | < 0001 |
| since_90 | 1 | -1 59509 | 0 38758 | -4 12 | 0 0034 |

Run regressions by month Chattanooga, JAN1994-DEC2003
Residential Model, MAY

The REG Procedure
Model MODEL1
Dependent Variable gallons

Analysis of Variance

| Source | DF | Sum of Squares | Mean Square | F Value | Pr > F |
|-----------------|----|----------------|-------------|---------|--------|
| Model | 2 | 31 65368 | 15 82684 | 1 11 | 0 3807 |
| Error | 7 | 99 63116 | 14 23302 | | |
| Corrected Total | 9 | 131 28484 | | | |

Root MSE 3 77267 R-Square 0 2411
Dependent Mean 155 50600 Adj R-Sq 0 0243
Coeff Var 2 42606

Parameter Estimates

| Variable | DF | Parameter Estimate | Standard Error | t Value | Pr > t |
|-----------|----|--------------------|----------------|---------|---------|
| Intercept | 1 | 160 73995 | 3 72757 | 43 12 | < 0001 |
| pds0 | 1 | 0 56837 | 2 84034 | 0 20 | 0 8471 |
| since_90 | 1 | -0 59911 | 0 42181 | -1 42 | 0 1985 |

Run regressions by month Chattanooga, JAN1994-DEC2003
Residential Model, JUNE

The REG Procedure
Model MODEL1
Dependent Variable gallons

Analysis of Variance

| Source | DF | Sum of Squares | Mean Square | F Value | Pr > F |
|-----------------|----|----------------|-------------|---------|--------|
| Model | 2 | 156 87683 | 78 43842 | 2 30 | 0 1704 |
| Error | 7 | 238 39286 | 34 05612 | | |
| Corrected Total | 9 | 395 26969 | | | |

Root MSE 5 83576 R-Square 0 3969
Dependent Mean 166 95900 Adj R-Sq 0 2246
Coeff Var 3 49533

Parameter Estimates

| Variable | DF | Parameter Estimate | Standard Error | t Value | Pr > t |
|-----------|----|--------------------|----------------|---------|---------|
| Intercept | 1 | 178 88060 | 5 97683 | 29 93 | < 0001 |
| pds0 | 1 | -4 94530 | 4 84321 | -1 02 | 0 3412 |
| since_90 | 1 | -1 52821 | 0 71285 | -2 14 | 0 0692 |

Run regressions by month Chattanooga, JAN1994-DEC2003
Residential Model, JULY

The REG Procedure
Model MODEL1
Dependent Variable gallons

Analysis of Variance

| Source | DF | Sum of Squares | Mean Square | F Value | Pr > F |
|-----------------|----|----------------|-------------|---------|--------|
| Model | 2 | 250 57398 | 125 28699 | 2 11 | 0 1914 |
| Error | 7 | 414 94931 | 59 27847 | | |
| Corrected Total | 9 | 665 52329 | | | |

Root MSE 7 69925 R-Square 0 3765
Dependent Mean 176 99900 Adj R-Sq 0 1984
Coeff Var 4 34988

Parameter Estimates

| Variable | DF | Parameter Estimate | Standard Error | t Value | Pr > t |
|-----------|----|--------------------|----------------|---------|---------|
| Intercept | 1 | 177 05755 | 7 63011 | 23 21 | < 0001 |
| pds0 | 1 | -9 87693 | 4 82307 | -2 05 | 0 0798 |
| since_90 | 1 | -0 43799 | 0 85886 | -0 51 | 0 6258 |

Run regressions by month Chattanooga, JAN1994-DEC2003
Residential Model, AUGUST

The REG Procedure
Model MODEL1
Dependent Variable gallons

Analysis of Variance

| Source | DF | Sum of Squares | Mean Square | F Value | Pr > F |
|-----------------|----|----------------|-------------|---------|--------|
| Model | 2 | 246 83832 | 123 41916 | 2 58 | 0 1446 |
| Error | 7 | 334 68669 | 47 81238 | | |
| Corrected Total | 9 | 581 52501 | | | |

Root MSE 6 91465 R-Square 0 4245
Dependent Mean 177 57700 Adj R-Sq 0 2600
Coeff Var 3 89389

Parameter Estimates

| Variable | DF | Parameter Estimate | Standard Error | t Value | Pr > t |
|-----------|----|--------------------|----------------|---------|---------|
| Intercept | 1 | 177 08322 | 6 88767 | 25 71 | < 0001 |
| pds0 | 1 | -7 40493 | 3 27635 | -2 26 | 0 0583 |
| since_90 | 1 | -0 48203 | 0 77309 | -0 62 | 0 5527 |

Run regressions by month Chattanooga, JAN1994-DEC2003
Residential Model, SEPTEMBER

The REG Procedure
Model MODEL1
Dependent Variable gallons

Analysis of Variance

| Source | DF | Sum of Squares | Mean Square | F Value | Pr > F |
|-----------------|----|----------------|-------------|---------|--------|
| Model | 2 | 422 40716 | 211 20358 | 2 06 | 0 1979 |
| Error | 7 | 717 73480 | 102 53354 | | |
| Corrected Total | 9 | 1140 14196 | | | |

Root MSE 10 12588 R-Square 0 3705
Dependent Mean 173 57800 Adj R-Sq 0 1906
Coeff Var 5 83362

Parameter Estimates

| Variable | DF | Parameter Estimate | Standard Error | t Value | Pr > t |
|-----------|----|--------------------|----------------|---------|---------|
| Intercept | 1 | 172 39616 | 10 08268 | 17 10 | < 0001 |
| pds0 | 1 | -9 93592 | 4 90807 | -2 02 | 0 0826 |
| since_90 | 1 | -0 35308 | 1 11875 | -0 32 | 0 7615 |

Run regressions by month Chattanooga, JAN1994-DEC2003
Residential Model, OCTOBER

The REG Procedure
Model MODEL1
Dependent Variable gallons

Analysis of Variance

| Source | DF | Sum of Squares | Mean Square | F Value | Pr > F |
|-----------------|----|----------------|-------------|---------|--------|
| Model | 2 | 265 43024 | 132 71512 | 2 62 | 0 1417 |
| Error | 7 | 355 05016 | 50 72145 | | |
| Corrected Total | 9 | 620 48040 | | | |

Root MSE 7 12190 R-Square 0 4278
Dependent Mean 165 48000 Adj R-Sq 0 2643
Coeff Var 4 30378

Parameter Estimates

| Variable | DF | Parameter Estimate | Standard Error | t Value | Pr > t |
|-----------|----|--------------------|----------------|---------|---------|
| Intercept | 1 | 167 21713 | 7 06205 | 23 68 | < 0001 |
| pds0 | 1 | -5 60522 | 2 50319 | -2 24 | 0 0601 |
| since_90 | 1 | -0 61388 | 0 79181 | -0 78 | 0 4636 |

Run regressions by month Chattanooga, JAN1994-DEC2003
Residential Model, NOVEMBER

The REG Procedure
Model MODEL1
Dependent Variable gallons

Analysis of Variance

| Source | DF | Sum of Squares | Mean Square | F Value | Pr > F |
|-----------------|-----------|----------------|-------------|---------|--------|
| Model | 2 | 271 98056 | 135 99028 | 26 43 | 0 0005 |
| Error | 7 | 36 02000 | 5 14571 | | |
| Corrected Total | 9 | 308 00056 | | | |
| Root MSE | 2 26842 | R-Square | 0 8831 | | |
| Dependent Mean | 155 95200 | Adj R-Sq | 0 8496 | | |
| Coeff Var | 1 45456 | | | | |

Parameter Estimates

| Variable | DF | Parameter Estimate | Standard Error | t Value | Pr > t |
|-----------|----|--------------------|----------------|---------|---------|
| Intercept | 1 | 160 12746 | 2 25712 | 70 94 | < 0001 |
| pds0 | 1 | -4 87705 | 0 72796 | -6 70 | 0 0003 |
| since_90 | 1 | -0 92500 | 0 25189 | -3 67 | 0 0079 |

Run regressions by month Chattanooga, JAN1994-DEC2003
Residential Model, DECEMBER

The REG Procedure
Model MODEL1
Dependent Variable gallons

Analysis of Variance

| Source | DF | Sum of Squares | Mean Square | F Value | Pr > F |
|-----------------|-----------|----------------|-------------|---------|--------|
| Model | 2 | 8 55153 | 4 27576 | 0 21 | 0 8151 |
| Error | 7 | 142 15983 | 20 30855 | | |
| Corrected Total | 9 | 150 71136 | | | |
| Root MSE | 4 50650 | R-Square | 0 0567 | | |
| Dependent Mean | 149 65200 | Adj R-Sq | -0 2128 | | |
| Coeff Var | 3 01132 | | | | |

Parameter Estimates

| Variable | DF | Parameter Estimate | Standard Error | t Value | Pr > t |
|-----------|----|--------------------|----------------|---------|---------|
| Intercept | 1 | 151 98697 | 4 48691 | 33 87 | < 0001 |
| pds0 | 1 | -0 43900 | 1 62181 | -0 27 | 0 7944 |
| since_90 | 1 | -0 30724 | 0 49909 | -0 62 | 0 5576 |

EXHIBIT2.LST

Run regressions by month Chattanooga, JAN1994-DEC2003
Commercial Model, JANUARY

The REG Procedure
Model MODEL1
Dependent Variable gallons

Analysis of Variance

| Source | DF | Sum of Squares | Mean Square | F Value | Pr > F |
|-----------------|-----------|----------------|-------------|---------|--------|
| Model | 1 | 8581 05615 | 8581 05615 | 29 67 | 0 0006 |
| Error | 8 | 2313 52429 | 289 19054 | | |
| Corrected Total | 9 | 10895 | | | |
| Root MSE | 17 00560 | R-Square | 0 7876 | | |
| Dependent Mean | 973 20600 | Adj R-Sq | 0 7611 | | |
| Coeff Var | 1 74738 | | | | |

Parameter Estimates

| Variable | DF | Parameter Estimate | Standard Error | t Value | Pr > t |
|-----------|----|--------------------|----------------|---------|---------|
| Intercept | 1 | 1059 89467 | 16 79821 | 63 10 | < 0001 |
| since_90 | 1 | -10 19867 | 1 87226 | -5 45 | 0 0006 |

Run regressions by month Chattanooga, JAN1994-DEC2003
Commercial Model, FEBRUARY

The REG Procedure
Model MODEL1
Dependent Variable gallons

Analysis of Variance

| Source | DF | Sum of Squares | Mean Square | F Value | Pr > F |
|-----------------|------------|----------------|-------------|---------|--------|
| Model | 1 | 17903 | 17903 | 57 81 | < 0001 |
| Error | 8 | 2477 59334 | 309 69917 | | |
| Corrected Total | 9 | 20381 | | | |
| Root MSE | 17 59827 | R-Square | 0 8784 | | |
| Dependent Mean | 1005 24000 | Adj R-Sq | 0 8632 | | |
| Coeff Var | 1 75065 | | | | |

Parameter Estimates

| Variable | DF | Parameter Estimate | Standard Error | t Value | Pr > t |
|-----------|----|--------------------|----------------|---------|---------|
| Intercept | 1 | 1130 45479 | 17 38365 | 65 03 | < 0001 |
| since_90 | 1 | -14 73115 | 1 93751 | -7 60 | < 0001 |

Run regressions by month Chattanooga, JAN1994-DEC2003
Commercial Model, MARCH

The REG Procedure
Model MODEL1
Dependent Variable gallons

Analysis of Variance

| Source | DF | Sum of Squares | Mean Square | F Value | Pr > F |
|-----------------|------------|----------------|-------------|---------|--------|
| Model | 1 | 18523 | 18523 | 33.91 | 0.0004 |
| Error | 8 | 4370 | 546.27319 | | |
| Corrected Total | 9 | 22893 | | | |
| Root MSE | 23.37249 | R-Square | 0.8091 | | |
| Dependent Mean | 1009.92000 | Adj R-Sq | 0.7852 | | |
| Coeff Var | 2.31429 | | | | |

Parameter Estimates

| Variable | DF | Parameter Estimate | Standard Error | t Value | Pr > t |
|-----------|----|--------------------|----------------|---------|---------|
| Intercept | 1 | 1137.28297 | 23.08745 | 49.26 | < .0001 |
| since_90 | 1 | -14.98388 | 2.57323 | -5.82 | 0.0004 |

Run regressions by month Chattanooga, JAN1994-DEC2003
Commercial Model, APRIL

The REG Procedure
Model MODEL1
Dependent Variable gallons

Analysis of Variance

| Source | DF | Sum of Squares | Mean Square | F Value | Pr > F |
|-----------------|------------|----------------|-------------|---------|--------|
| Model | 1 | 443.39864 | 443.39864 | 0.16 | 0.6963 |
| Error | 8 | 21664 | 2708.03164 | | |
| Corrected Total | 9 | 22108 | | | |
| Root MSE | 52.03875 | R-Square | 0.0201 | | |
| Dependent Mean | 1029.91200 | Adj R-Sq | -0.1024 | | |
| Coeff Var | 5.05274 | | | | |

Parameter Estimates

| Variable | DF | Parameter Estimate | Standard Error | t Value | Pr > t |
|-----------|----|--------------------|----------------|---------|---------|
| Intercept | 1 | 1049.61758 | 51.40411 | 20.42 | < .0001 |
| since_90 | 1 | -2.31830 | 5.72928 | -0.40 | 0.6963 |

Run regressions by month Chattanooga, JAN1994-DEC2003
Commercial Model, MAY

The REG Procedure
Model MODEL1
Dependent Variable gallons

Analysis of Variance

| Source | DF | Sum of Squares | Mean Square | F Value | Pr > F |
|-----------------|----|----------------|-------------|---------|--------|
| Model | 2 | 15324 | 7661.82731 | 15.33 | 0.0028 |
| Error | 7 | 3497 | 500.28571 | | |
| Corrected Total | 9 | 18821 | | | |

Root MSE 22.35291 R-Square 0.8142
Dependent Mean 1063.98400 Adj R-Sq 0.7611
Coeff Var 2.10087

Parameter Estimates

| Variable | DF | Parameter Estimate | Standard Error | t Value | Pr > t |
|-----------|----|--------------------|----------------|---------|---------|
| Intercept | 1 | 1174.52202 | 22.08571 | 53.18 | < .0001 |
| pds0 | 1 | -25.87607 | 16.82889 | -1.54 | 0.1680 |
| since_90 | 1 | -13.76249 | 2.49921 | -5.51 | 0.0009 |

Run regressions by month Chattanooga, JAN1994-DEC2003
Commercial Model, JUNE

The REG Procedure
Model MODEL1
Dependent Variable gallons

Analysis of Variance

| Source | DF | Sum of Squares | Mean Square | F Value | Pr > F |
|-----------------|----|----------------|-------------|---------|--------|
| Model | 2 | 20013 | 10006 | 6.99 | 0.0214 |
| Error | 7 | 10017 | 1431.04257 | | |
| Corrected Total | 9 | 30030 | | | |

Root MSE 37.82912 R-Square 0.6664
Dependent Mean 1133.17700 Adj R-Sq 0.5711
Coeff Var 3.33832

Parameter Estimates

| Variable | DF | Parameter Estimate | Standard Error | t Value | Pr > t |
|-----------|----|--------------------|----------------|---------|---------|
| Intercept | 1 | 1270.58779 | 38.74355 | 32.79 | < .0001 |
| pds0 | 1 | -41.04528 | 31.39508 | -1.31 | 0.2324 |
| since_90 | 1 | -17.20901 | 4.62090 | -3.72 | 0.0074 |

Run regressions by month Chattanooga, JAN1994-DEC2003
Commercial Model, JULY

The REG Procedure
Model MODEL1
Dependent Variable gallons

Analysis of Variance

| Source | DF | Sum of Squares | Mean Square | F Value | Pr > F |
|-----------------|------|----------------|-------------|---------|-------------|
| Model | 2 | 18246 | 9123 | 04844 | 4 43 0 0572 |
| Error | 7 | 14422 | 2060 | 22779 | |
| Corrected Total | 9 | 32668 | | | |
| Root MSE | 45 | 38973 | R-Square | 0 5585 | |
| Dependent Mean | 1234 | 52300 | Adj R-Sq | 0 4324 | |
| Coeff Var | 3 | 67670 | | | |

Parameter Estimates

| Variable | DF | Parameter Estimate | Standard Error | t Value | Pr > t |
|-----------|----|--------------------|----------------|---------|---------|
| Intercept | 1 | 1301 06042 | 44 98212 | 28 92 | < 0001 |
| pds0 | 1 | -68 01669 | 28 43367 | -2 39 | 0 0480 |
| since_90 | 1 | -10 79666 | 5 06328 | -2 13 | 0 0704 |

Run regressions by month Chattanooga, JAN1994-DEC2003
Commercial Model, AUGUST

The REG Procedure
Model MODEL1
Dependent Variable gallons

Analysis of Variance

| Source | DF | Sum of Squares | Mean Square | F Value | Pr > F |
|-----------------|------|----------------|-------------|-------------|--------|
| Model | 2 | 46011 | 23006 | 5 93 0 0311 | |
| Error | 7 | 27144 | 3877 | 71475 | |
| Corrected Total | 9 | 73155 | | | |
| Root MSE | 62 | 27130 | R-Square | 0 6290 | |
| Dependent Mean | 1261 | 73700 | Adj R-Sq | 0 5229 | |
| Coeff Var | 4 | 93536 | | | |

Parameter Estimates

| Variable | DF | Parameter Estimate | Standard Error | t Value | Pr > t |
|-----------|----|--------------------|----------------|---------|---------|
| Intercept | 1 | 1438 86385 | 62 02837 | 23 20 | < 0001 |
| pds0 | 1 | -36 82483 | 29 50583 | -1 25 | 0 2521 |
| since_90 | 1 | -23 52450 | 6 96222 | -3 38 | 0 0118 |

Run regressions by month Chattanooga, JAN1994-DEC2003
Commercial Model, SEPTEMBER

The REG Procedure
Model MODEL1
Dependent Variable gallons

Analysis of Variance

| Source | DF | Sum of Squares | Mean Square | F Value | Pr > F |
|-----------------|------|----------------|-------------|---------|--------|
| Model | 2 | 51567 | 25784 | 7.33 | 0.0192 |
| Error | 7 | 24611 | 3515 | | |
| Corrected Total | 9 | 76179 | | | |
| Root MSE | 59 | 29467 | R-Square | 0.6769 | |
| Dependent Mean | 1243 | 64300 | Adj R-Sq | 0.5846 | |
| Coeff Var | 4 | 76782 | | | |

Parameter Estimates

| Variable | DF | Parameter Estimate | Standard Error | t Value | Pr > t |
|-----------|----|--------------------|----------------|---------|---------|
| Intercept | 1 | 1374.82113 | 59.04166 | 23.29 | < .0001 |
| pds0 | 1 | -77.34866 | 28.74043 | -2.69 | 0.0310 |
| since_90 | 1 | -19.26399 | 6.55115 | -2.94 | 0.0217 |

Run regressions by month Chattanooga, JAN1994-DEC2003
Commercial Model, OCTOBER

The REG Procedure
Model MODEL1
Dependent Variable gallons

Analysis of Variance

| Source | DF | Sum of Squares | Mean Square | F Value | Pr > F |
|-----------------|------|----------------|-------------|---------|--------|
| Model | 2 | 37465 | 18732 | 11.80 | 0.0057 |
| Error | 7 | 11116 | 1588 | | |
| Corrected Total | 9 | 48581 | | | |
| Root MSE | 39 | 84974 | R-Square | 0.7712 | |
| Dependent Mean | 1196 | 89300 | Adj R-Sq | 0.7058 | |
| Coeff Var | 3 | 32943 | | | |

Parameter Estimates

| Variable | DF | Parameter Estimate | Standard Error | t Value | Pr > t |
|-----------|----|--------------------|----------------|---------|---------|
| Intercept | 1 | 1303.44835 | 39.51485 | 32.99 | < .0001 |
| pds0 | 1 | -51.23043 | 14.00633 | -3.66 | 0.0081 |
| since_90 | 1 | -16.27876 | 4.43050 | -3.67 | 0.0079 |

Run regressions by month Chattanooga, JAN1994-DEC2003
Commercial Model, NOVEMBER

The REG Procedure
Model MODEL1
Dependent Variable gallons

Analysis of Variance

| Source | DF | Sum of Squares | Mean Square | F Value | Pr > F |
|-----------------|----|----------------|-------------|---------|--------|
| Model | 2 | 24074 | 12037 | 19.77 | 0.0013 |
| Error | 7 | 4262.96675 | 608.99525 | | |
| Corrected Total | 9 | 28337 | | | |

Root MSE 24.67783 R-Square 0.8496
Dependent Mean 1112.34500 Adj R-Sq 0.8066
Coeff Var 2.21854

Parameter Estimates

| Variable | DF | Parameter Estimate | Standard Error | t Value | Pr > t |
|-----------|----|--------------------|----------------|---------|---------|
| Intercept | 1 | 1202.78612 | 24.55493 | 48.98 | < .0001 |
| pds0 | 1 | -34.93546 | 7.91937 | -4.41 | 0.0031 |
| since_90 | 1 | -13.74733 | 2.74031 | -5.02 | 0.0015 |

Run regressions by month Chattanooga, JAN1994-DEC2003
Commercial Model, DECEMBER

The REG Procedure
Model MODEL1
Dependent Variable gallons

Analysis of Variance

| Source | DF | Sum of Squares | Mean Square | F Value | Pr > F |
|-----------------|----|----------------|-------------|---------|--------|
| Model | 2 | 13407 | 6703.60048 | 11.31 | 0.0064 |
| Error | 7 | 4148.88821 | 592.69832 | | |
| Corrected Total | 9 | 17556 | | | |

Root MSE 24.34540 R-Square 0.7637
Dependent Mean 1024.34200 Adj R-Sq 0.6962
Coeff Var 2.37669

Parameter Estimates

| Variable | DF | Parameter Estimate | Standard Error | t Value | Pr > t |
|-----------|----|--------------------|----------------|---------|---------|
| Intercept | 1 | 1121.75981 | 24.23954 | 46.28 | < .0001 |
| pds0 | 1 | -13.83307 | 8.76146 | -1.58 | 0.1584 |
| since_90 | 1 | -12.48619 | 2.69620 | -4.63 | 0.0024 |

| Projections of Residential Water Utilization, Gallons per Day, Tennessee-American | | | | | | | | | | | | |
|---|----------|----------|---------------------|----------|----|---------|---------|---------|---------|---------|--|--|
| | | | | | | | | | | | | |
| | Slope of | Slope of | 30-yr Avg | Days | | | | | | | | |
| Month | PDS0 | SINCE_90 | Intercept | PDS0 | | 2003 | 2004 | 2005 | 2006 | 2007 | | |
| | | | | | | Gal/Day | Gal/Day | Gal/Day | Gal/Day | Gal/Day | | |
| Jan | 0 | -1 27285 | 159.7932 | -0.71567 | 31 | 143.25 | 141.97 | 140.70 | 139.43 | 138.15 | | |
| Feb | 0 | -1.39600 | 164.0480 | -0.85033 | 28 | 145.90 | 144.50 | 143.11 | 141.71 | 140.32 | | |
| Mar | 0 | -0.89188 | 154.8810 | -0.86533 | 31 | 143.29 | 142.39 | 141.50 | 140.61 | 139.72 | | |
| Apr | 0 | -1 59509 | 160.4693 | -0.78567 | 30 | 139.73 | 138.14 | 136.54 | 134.95 | 133.35 | | |
| May | 0.56837 | -0.59911 | 160.7400 | -0.55900 | 31 | 152.63 | 152.03 | 151.44 | 150.84 | 150.24 | | |
| Jun | -4.94530 | -1.52821 | 178.8806 | -0.60067 | 30 | 161.98 | 160.46 | 158.93 | 157.40 | 155.87 | | |
| Jul | -9.87693 | -0.43799 | 177.0576 | -0.81367 | 31 | 179.40 | 178.96 | 178.52 | 178.09 | 177.65 | | |
| Aug | -7 40493 | -0.48203 | 177.0832 | -0.86433 | 31 | 177.22 | 176.74 | 176.25 | 175.77 | 175.29 | | |
| Sep | -9.93592 | -0.35308 | 172.3962 | -0.66800 | 30 | 174.44 | 174.09 | 173.74 | 173.38 | 173.03 | | |
| Oct | -5.60522 | -0 61388 | 167.2171 | -0.74800 | 31 | 163.43 | 162.82 | 162.20 | 161.59 | 160.97 | | |
| Nov | -4.87705 | -0.92500 | 160.1275 | -0.73233 | 30 | 151.67 | 150.75 | 149.82 | 148.90 | 147.97 | | |
| Dec | -0 43900 | -0.30724 | 151.9870 | -0.67500 | 31 | 148.29 | 147.98 | 147.67 | 147.37 | 147.06 | | |
| | | | | | | | | | | | | |
| | | | Annual projections: | | | 156.86 | 155.97 | 155.14 | 154.28 | 153.42 | | |
| | | | | | | | | | | | | |
| TNAM2004 XLS | | | | | | | | | | | | |

[illegible]